

The Goodyear Tire & Rubber Company

Akron, Ohio 44316 - 0001

Date: January 1, 2010

To: Bill Gale, Bob Ramm, Dave Pike
Universal Truckload Services

From: John D. Chomoa
The Goodyear Tire & Rubber Co.

Subject:	2010 Universal Truckload Services - GY Tire Contractor Program
Effective:	1/01/2010 – 09/30/2010
Eligible Customers	Universal Truckload Services Affiliated Owner Operators (Universal Am-Can Ltd, Mason Dixon Lines, Mason Dixon Intermodal, Louisiana Transportation, Great American Lines or Economy Transport).
NA Pg #	8503 NOTE: This is not a National Account Program.
GY Authorization AN #	AN1000066 (Local Price Support #)
Participating Outlets:	All GY dealers and service providers authorized to service commercial accounts nationwide. Dealers enter as Price Support transaction.
Program Highlights	<ol style="list-style-type: none"> 1. All eligible contractors must have their vehicle identified with one of the following: Universal Am-Can Ltd, Mason Dixon Lines, Mason Dixon Intermodal, Louisiana Transportation, Great American Lines or Economy Transport.. 2. Contractor must provide GY dealer with this document showing the current authorized approval number as listed above. AN1000066 3. FET and any other taxes must be paid at time of purchase. 4. All purchases must be paid for by accepted & approved method (i.e. Credit card, cash or check) by contractor at time of purchase. 5. Only listed tires have guaranteed Contractor prices through GY, all other tire and tire services must be agreed upon by dealer and Contractor. 6. Warranty and returns follow standard Goodyear policy and procedures. 7. Program does not cover Goodyear retreads. Any retread need should be negotiated and agreed upon locally.
Dealer processing:	<p>Dealer instructions for GBMS and Tire HQ users.</p> <ol style="list-style-type: none"> 1. Tire –HQ: Bill contractor on your local books. Use document type “C” (local price support). Enter approval number as AN0801891. 2. Issue a Point of Sale document to contractor. Use billing code “C” (consumer price support). Approval number must be entered – Dealers enter approval # as A0801891. Company owned outlets Enter approval # as 0801891A. 3. Non electronic customers should continue to submit their invoices To the Goodyear Customer Accounting department.

Universal Truckload Services - Contractor/Owner Operator

Goodyear Tire Price List

AN1000066 (eff. 1/1/2010-9/30/2010)

	Tire Type	Goodyear Product Code	Tire Price (FET not included)
Premium Line-haul Steer/Drive			
295/75R22.5	G395 LHS Fuel Max	756-817-249	\$342.96
11R22.5	G395 LHS Fuel Max	138-953-249	\$342.96
285/75R24.5	G395 LHS Fuel Max	756-816-249	\$369.56
295/75R22.5	G395 LHS	756-817-155	\$318.18
11R22.5	G395 LHS	138-953-155	\$318.18
285/75R24.5	G395 LHS	756-816-155	\$342.80
11R24.5	G395 LHS	138-955-155	\$342.80
295/75R22.5	G305 LHD Fuel Max	756-817-262	\$328.23
11R22.5	G305 LHD Fuel Max	138-953-262	\$328.23
285/75R24.5	G305 LHD Fuel Max	756-604-262	\$353.68
295/75R22.5	G372A LHD	756-817-244	\$322.17
11R22.5	G372A LHD	138-802-244	\$322.17
285/75R24.5	G372A LHD	756-816-244	\$347.13
11R24.5	G372A LHD	138-810-244	\$347.13
Regional Service			
295/75R22.5	G661	756-817-337	\$299.00
11R24.5	G661	138-801-337	\$309.00
11R22.5	G661	138-953-337	\$299.00
Trailer Service			
295/75R22.5	G316 LHT Fuel Max	756-817-263	\$277.03
11R22.5	G316 LHT Fuel Max	138-953-263	\$277.03
285/75R24.5	G316 LHT Fuel Max	756-604-263	\$298.39
11R24.5	G316 LHT Fuel Max	138801263	\$298.39
255/70R22.5	G104	756-780-030	\$277.03

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Contractor must have both pages of this document at time of purchase.